

## Fabrizio Dell'Acqua – Curriculum Vitae

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CONTACT INFORMATION	150 Western Avenue Suite 6.220 Boston, MA 02134	Phone: +1 (646) 575-2510 Email: <a href="mailto:fdellacqua@hbs.edu">fdellacqua@hbs.edu</a> Website: <a href="http://www.fabriziodellacqua.com">www.fabriziodellacqua.com</a>
EMPLOYMENT	<b>Laboratory for Innovation Science at Harvard, Harvard Business School</b> □ Post-Doctoral Fellow, 2022-Present	
EDUCATION	<b>Columbia Business School, Columbia University</b> □ Ph.D., Management, 2022 □ M.Phil., Management, 2019  <b>London Business School</b> □ M.Res., Economics, 2015  <b>Bocconi University</b> □ M.Sc., Economics and Social Sciences, 2013 □ B.Sc., Economics and Social Sciences, 2010	
INTERESTS	AI and Organizations; Human/AI Interaction; Non-market strategies; Business Ethics.	
PUBLICATIONS	<b>The Managerial Effects of Algorithmic Fairness Activism</b> (with Bo Cowgill and Sandra Matz), <i>American Economic Association Papers and Proceedings</i> , May 2020	
WORKING PAPERS	<b>Falling Asleep at the Wheel: Human/AI Collaboration in a Field Experiment on HR recruiters</b>  <b>Super Mario meets AI: Experimental Effects of Automation and Skills on Team Performance and Coordination</b> (with Bruce Kogut and Patryk Perkowski), <i>Resubmitted after R&amp;R</i> <ul style="list-style-type: none"><li>• Sanford C. Bernstein Center Research Grant (\$10,000)</li></ul> <b>When to Talk Politics in Business: Experimental Evidence of Responses to CEO Political Activism</b> (with Tommaso Bondi and Vanessa Burbano), <i>submitted</i>  <b>Biased Programmers? Or Biased Data? A Field Experiment in Operationalizing AI Ethics</b> (with Bo Cowgill, Samuel Deng, Nakul Verma, Daniel Hsu, and Augustin Chaintreau), <i>in preparation for submission</i> <ul style="list-style-type: none"><li>• Published as an abstract in the <i>Proceedings of the Twenty-First ACM Conference on Economics and Computation</i>, 2020</li><li>• Finalist, Wharton People Analytics Conference, Research Paper Competition</li><li>• NBER Innovation Policy small grant (\$20,000)</li><li>• Richard Paul Richman Center Research Grant (\$20,000)</li></ul>	

WORK IN  
PROGRESS

**Framing Algorithmic Fairness: How Fatalistic versus Counterfactual Rhetoric Influences AI Adoption** (with Bo Cowgill and Sandra Matz)

**Leveraging Entrepreneurship to Empower Refugees: Evidence from a RCT** (with Andrea Contigiani, Arati Maleku, Sehun Oh)

- Kauffman Foundation's Knowledge Challenge Award (\$120,000)
- Tamer Center for Social Enterprise Research Grant (\$5,000)

**The Effect of Communicating a Social-Political Stance on Job Applicant Interest: Field Experimental Evidence** (with Vanessa Burbano and Jean Oh)

- Richard Paul Richman Center Research Grant (\$10,000)

**CSR facilitates Access to Politicians: Empirical and Experimental Evidence**

- Sanford C. Bernstein Center Doctoral Research Grant (\$5,000)

TEACHING & TA  
EXPERIENCE

*Instructor*

Spring 2022 (UG), **Strategy Formulation**

Fall 2021 and Spring 2022 (MBA), **Cross-Cultural Seminar**

*Guest Lecturer*

Spring 2022 (MBA), **Business Strategies and Solving Social Problems** (Prof. Bruce Kogut)

Fall 2020 (MBA), **Business Strategies and Solving Social Problems** (Prof. Bruce Kogut)

Fall 2019 (MBA), **Business Strategies and Solving Social Problems** (Prof. Bruce Kogut)

CASE STUDIES

**Chancellor Angela Merkel, McKinsey, and 1.1 million Refugees** (with Bruce Kogut), *Columbia CaseWorks, ID200403*

**What Drives Musk? Making the most of Markets and States** (with Bruce Kogut), *Columbia CaseWorks, ID200408*

**Waiting for Godot: Vaccines and the Pandemic of 2020** (with Bruce Kogut), developed for the class *Business Strategies and Solving Social Problems*

**Amazon HQ2 and New York City: Alms for the Poor or Engine of Social Progress?** (with Bruce Kogut), developed for the class *Business Strategies and Solving Social Problems*

AWARDS AND  
FELLOWSHIPS

2020, Finalist, Wharton People Analytics Conference, Research Paper Competition

2020, Knowledge Challenge, Ewing Marion Kauffman Foundation (\$120,000)

2020, Richard Paul Richman Center Research Grant (\$10,000)

2019, Tamer Center for Social Enterprise Research Grant (\$5,000)

2019, Richard Paul Richman Center Research Grant (\$20,000)

2018, NBER Innovation Policy small grant (\$20,000)

2018, Sanford C. Bernstein Center Research Grant (\$10,000)

2018, Sanford C. Bernstein Center Doctoral Research Grant (\$5,000)

*Other Grants*

2016-2021, Columbia Business School Graduate Research Fellowship; 2017, Allianz Cultural Foundation Jackpot Project; 2013 - 2015, ESRC Studentship; 2010, Bocconi ISU Grant

SELECTED  
ACADEMIC  
PRESENTATIONS  
AND WORKSHOPS

May 2022, AI@Marshall

May 2022, Wharton/Columbia MAD Conference

January 2022, AI and Strategy Consortium, ISB

November 2021, Conference on Digital Experimentation, MIT

October 2021, SMS Annual Conference, Toronto

August 2021, Academy of Management Annual Meeting, *Panel Symposium Organizer, Artificial Intelligence in Organizations: Debates on the Possibility for Human-Machine Cooperation*

July 2021, Academy of Management Annual Meeting, Strategic Management Dissertation Consortium

June 2021, CCC Doctoral Student Colloquium

May 2021, Non-Market Strategy Research Community Doctoral Conference

May 2021, NBER Productivity Seminar

April 2021, Midwest Political Science Association Virtual Conference

December 2020, 31st Workshop on Information Systems and Economics

December 2020, NeurIPS. Workshop: Navigating the Broader Impacts of AI Research

November 2020, Informs Annual Meeting, and Informs Data Science Workshop

October 2020, People and Organizations Conference, the Wharton School

September 2020, American Political Science Association Annual Meeting

August 2020, Academy of Management Annual Meeting, *PDW Organizer, Organizations in the Age of AI: Human-Machine Interaction. Theory, Research, and Practice*

July 2020, Twenty-First ACM Conference on Economics and Computation

November 2019, Conference on Digital Experimentation, MIT

October 2019, SMS Annual Conference, Doctoral Workshop, Minneapolis

September 2019, Advances in Field Experiments, University of Chicago

August 2019, Academy of Management Annual Meeting, TIM Doctoral Paper Development Workshop, Boston

May 2019, Strategy Science, Doctoral Workshop, Eccles School of Business

March 2019, NBER Economics of Digitization Tutorial, Stanford University

October 2018, NBER Young Scholar Workshop on the Economics of AI, University of Toronto

SERVICE

2020, 2021, 2022 Ad Hoc Reviewer for Strategic Management Journal, Management Science, AoM Annual Conference, ARCS

2020, PhD Mentorship program

2019, Trustworthy AI Symposium, breakout session facilitator

2019, East Coast Doctoral Conference, Co-Organizer

2019, PhD Class Representative; PhD Visit Day, Organization Support

2018-19, Columbia-NYU PhD Brown Bag Seminars and Columbia PhD Brown Bag Seminars, Co-Organizer

PROFESSIONAL  
EXPERIENCE

2012 - 2014, **Spotline**, Co-Founder and CMO - *Mobile event app active in 12 Italian cities. Total funding of \$1.4M.*

2012 - 2013, **Rubicon Keys Ltd**, Co-Founder and Director

2011 - 2012, **HousingExchange.it**, Co-Founder – Exit to HousingAnywhere.com